

BUSINESS TRIP TO ANGOLA

LUANDA

**Agro-business – Manufacturing – Energy – Infrastructure – Engineering
– Water Industry – Refuse Recycling Pharmaceuticals – Health and
Education – Financial Services**

22–26 February 2010
(Draft programme)

Angola belongs to the quickest growing markets worldwide. With a GDP growth rate of more than 20% yearly and a stable political climate the country is becoming one of the main targets for international investment in Africa. Despite the global financial crisis and falling raw material prices, the experts forecast, that after a temporary cooling off, there will be a return to the double-digit growth rate in the coming years. As a result of Angola's history the economy has to be rebuilt from scratch, there are shortfalls in almost every area. Very little is produced inside the country and many of the basic consumer goods have to be imported. There is a massive potential in both trade and investment for foreign companies and investors.

We take representatives from companies and individual investors interested in doing business in and with Angola to the country, and bring them in contact with business people, support institutions and branch organisations from the most promising sectors: Agro-business, manufacturing, energy, infrastructure, engineering/planning offices, water industry, refuse recycling, pharmaceuticals, health and education, financial services.

The trip in a nutshell:

- Overview on business opportunities in Angola
- Information about the economical situation / investment incentives / local characteristics
- Contacts to private and governmental key promotion institutions / organisations in Angola
- Meeting with Swiss business community in Angola and Swiss Embassy
- Individual meetings with Angolan companies and entrepreneurs, as well as local financial services providers
- Individual company and/or plant visits

In cooperation with:



**Représentation commerciale de la
République de l'Angola en Suisse**



SwissCham Southern Africa (SCSA)



The consulting service "Business Trip to Angola" is being offered by Osec, thanks to special funding from the Confederation's Stabilization Program (special funding package), designed to offer the Swiss economy an immediate and efficient support.

Sectors especially targeted:

The business trip is of interest to Swiss companies from all sectors. In particular we focus on:

- Agro-business (farming and farm produce processing)
- Manufacturing
- Energy (oil and gas, biofuels, renewable energy): production and distribution of electricity, including the supplier industry
- Engineering / planning offices / plant engineering and construction
- Main contractors / turnkey solutions suppliers for infrastructure projects
- Water industry / refuse recycling
- Building materials
- Pharmaceutical industry
- Health and Education
- Financial services

Who should participate:

- CEOs / members of boards / business development managers
- Export managers
- Individual investors / investment advisors
- Sector specialists from business and research institutions
- Fund / trust managers holding portfolios of clients with an interest in investment projects in Angola

Programme:

The programme will be tailor-made according to your objectives and needs. Prior to the trip an in-dept-interview with all participants will serve to identify specific expectations and needs. These company profiles will then be sent to the local partners in Angola, to allow for a better planning of the individual part of the programme.

The general structure of the visit will be:

- Introductory information regarding the economical overview, investment incentives, local characteristics, opportunities and risks, followed by
- 1:1 individual meetings with companies according to your own profile and/or
- individual visits of companies / sites

Itinerary and programme:

22.02.2010 (Day 1)	Individual arrivals at Luanda International Airport Check in hotel (4-star, good business hotel) Welcome dinner and introduction to programme
23.02.2010 (Day 2)	Overview on economical situation / investment incentives / local characteristics / opportunities -risks

General and sector-specific presentations and introductions by:

- National Agency for Private Investments (ANIP)
- Local Chamber of Commerce
- Law Firms
- Local Sector Branch Associations
- and other companies / organisations / institutions

Evening: Welcome reception hosted by the Swiss Ambassador in Angola, meeting with Swiss business people active in Angola

24.02.2010 (Day 3)	Company / site visits according to individual programmes Evening: individual programme
25.02.2010 (Day 4)	Company / site visits according to individual programmes Evening: individual programme
26.02.2010 (Day 5)	Individual departure, return to Switzerland

For flight bookings, and for extended stays (tourism), we recommend Agence Lusita / M. Fernando Santos, Manager, Rue de Lausanne 64-66, Tel: 022 731 33 11, Email: contact@lusita.ch, www.lusita.ch.

Administrative details and conditions:

Price: 990.-- CHF

Included:

- Accommodation 4 nights in 4-star hotel incl. breakfast
- All transport locally (in Luanda)
- Dinners on days 1
- One meal per day (lunch or dinner) on days 2-4
- Overall organisation of business trip
- Facilitation of top business contacts to authorities and private business, organisation of 1:1-meetings and company/site visits

Not included:

- Flight to and from Angola (Luanda)
- Visa, 80 CHF (normal), 120 CHF (urgent), **Visa application process takes at least 4 weeks time**, for details see www.ambassadeangola.ch
- Additional tourism programme in Angola

In order to insure a tailor-made-programme, the group size will be limited to maximum 14 participants.

Important: All participants are fully responsible for their own insurance coverage (travel insurance, baggage loss, health, accident, et al) and to comply with vaccination requirements.

This programme can be subject to changes.
The programme will be conducted in English and French language.

Deadline for enrolment: 30 November 2009

The registration form can be downloaded at www.rainbow-unlimited.com.

Enrolment confirmed on a first come first serve basis.

Cancellation fee after official enrolment:
Before 15.01.2010 : 50% of total price
After 15.01.2010 : 100% of total price

Organisation / Administration:



**Représentation commerciale
de la République de l'Angola
en Suisse**

Lukonde Luansi
Rue de Lausanne 69
Tel. +41 22 732 31 01
Fax. +41 22 732 31 05
repcomang@bluewin.ch
www.repcomang.ch

rainbowunlimited gmbh

doing business with southern africa

Thomas Seghezzi / Michael Rheinegger
Depotstrasse 4, 3012 Bern
Tel. +41 31 534 47 14
Fax. +41 31 536 47 14
info@rainbow-unlimited.com
www.rainbow-unlimited.com